

Message Text

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PAGE 01 FRANKF 05755 301304Z

43

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 073857

R 301153Z JUL 76
FM AMCONSUL FRANKFURT
TO SECSTATE WASHDC 4970
USDOC WASHDC
INFO RUFHOL AMEMBASSY BONN

UNCLAS FRANKFURT 5755

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: WTDR/FTI: SHANDON LABORTECHNIK GMBH.

REF: USDOC 11426

1. GERMANY 2. CNTRY CODE: 428 3. SER NO. 0124100

4. SHANDON LABORTECHNIK GMBH.

4.A. CODE : K 4B. CODE: E

5. POSF: 501029, KARL VON DRAIS STR. 18

6. D 6000 FRANKFURT/MAIN GERMANY

7. ESTABL: 1961 8. EMPL: 20 9. SIZE: (29-X) MEDIUM

10. REPUTATION: (22-X) VERY GOOD

11. SALES AREA: W. GERMANY

12. RPT. DATE: 07/76

13A. 38112/235 SAGT.WHS, IM, OF LABORATORY INSTRUMENTS

14. CONTACT: KONARD BERINGER TITLE: MANAGER

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15. CABLE: SHANDONEX 16. TELEX: 04-16358 17. TEL: 0611-541065

18. FINANCIAL REFS: GEORG HAUCK & SOHN, FRANKFURT/MAIN

19. TRADE REFS: NUCLEPORE CORP., 7035 COMMERCE CIRCLE, PLEASANTON, CA.

20. FOREIGN FIRMS REPRESENTED; DRUMMOND SCIENTIFIC CO., BROOMALL, PA. (MICRO PIPETTES); NUCLEPORE CORP., PLEASANTON, CA.

21. THE FIRM IS REGISTERED AS CORPORATION WITH A NOMINAL CAPITAL OF DM 100,000 HELD BY THE ENGLISH FIRM SHANDON INDUSTRIES LTD., LONDON, A MANUFACTURER OF SCIENTIFIC AND LABORATORY INSTRUMENTS. THE LOCAL FIRM ACTS AS DISTRIBUTOR OF ITS PARENT COMPANY, BUT ALSO REPRESENTS ADDITIONAL FIRMS. THE FIRM SELLS TO RESEARCH INSTITUTES AND OTHER LABORATORIES. THE VOLUME OF BUSINESS IS ABOUT DM 2 MILLION. DM 100,000 ARE INVESTED IN THE EQUIPMENT AND THE OVERALL INVENTORY IS VALUED AT DM 200,000. THE FIRM HAS A SOUND FINANCIAL STANDING. PAYMENT ARE MADE AS PER AGREEMENT. RECOMMENDED AS A GOOD BUSINESS CONTACT.

22. PREPARED BY P. BARTOLSIC, APPROVED BY F.D. BUCHHOLZ AT U.S. CONSULATE GENERAL, FRANKFUT. LEHMANN

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NNN

Message Attributes

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Disposition Event:
Disposition History: n/a
Disposition Reason:
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Margaret P. Grafeld
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Subject: WTDR/FTI: SHANDON LABORTECHNIK GMBH.
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